

Executive summary: Arrow Chemical Products Inc

- **Summary of Ability and Desire to Supply the Required Products or Services**
 - o Arrow Chemical Products Inc is extremely confident we will meet the requirements for the products we bid on. We are confident because of our commitment to providing Correctional Facilities with the highest quality product with a short lead time (as we have been doing for your concentrated cleaners for almost 2 years now). We also have the ability to private label any of the product we bid on – we would just need to chat with your team about specifics, labels, etc. We can also produce any of your products in 5 gal pail, 55 gal drums, or 330 gal totes (15/30lb drums for the Bleach products). We have the ability to be nimble and custom formulate a new product, tweak an existing product, and work with your team closely to ensure your customer is happy. I am on call 24/7 for questions/support if Scott S or Remington L need support in the manufacturing house. If you need references about us from within IDOC and our current relationship, please connect with Mark Eaker, Jim Minchin, or Mike Jones.
- **Contact**
 - o Dave Sarkipato
 - o Business Development Manager
 - o Mailing address: 32233 Schoolcraft Road, Livonia, MI 48150
 - o 269-271-2056
 - o dsarkipato@arrowchemicalproducts.com
 - o Please let me know if you need anymore info!
- **2.2.3 Respondent Notification**
 - o I would prefer phone contact 269-271-2056, but will keep an eye out for emails also
- **2.2.4 Secretary of State**
 - o Yes we are currently registered because we've been doing business with your team for nearly 2 years
- **2.2.5 Other Information**
 - o As mentioned, we will hold your pricing for even longer than the required 180 days. We measure all our products in gallons, not pounds but I equated them as closely as I could. If you have any questions about our pricing on the "lbs" products, please let me know and I'll be happy to help. We're optimistic that we're competitively priced and we know we can continue to offer you short lead times. Our private label capabilities are extensive and we will be able to help you in any way you may need it